Concentra Analytics:
Who are we? What do we do?

- London based analytics company established in 2008.

- We transform how organisations manage and use data to gain competitive advantage.

- Using our industry, analytics and technology expertise, we develop intelligent and intuitive solutions giving organisations the power to speed up analysis, drive new insights and hone operations, everyday.

- Several Blue Chip from food, beverage, FMCG, construction, retail and distributors.

- Our client solutions have been recognised more than ten times for product innovation and excellence in the last six years.

- We are organised into three distinct channels that each offer specific skills and/or products to our clients.
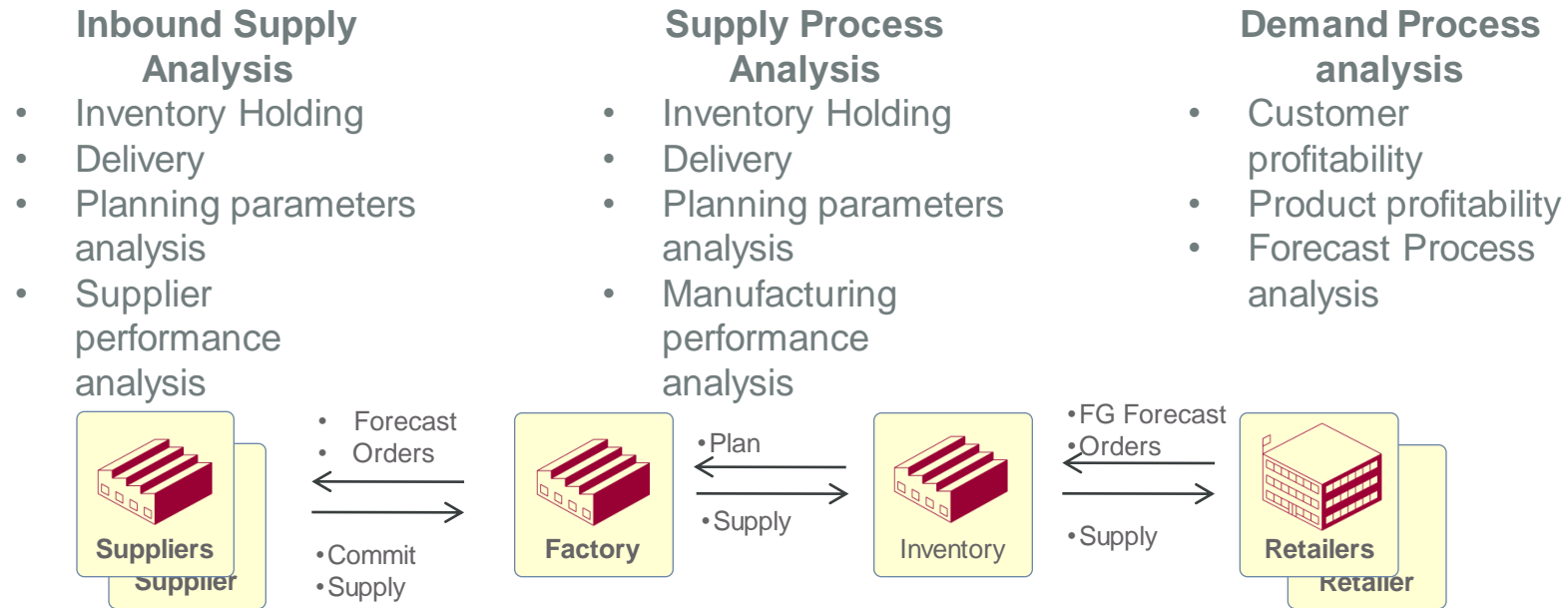
CONCENTRA   **Supply**Vue   **Org**Vue

SupplyVue

SupplyVue will provide comprehensive visibility and analysis of the performance of the Supply Chain

SupplyVue is a management information tool that extracts data from your transactional systems, to provide visibility of the entire supply chain, highlighting inefficiencies and modelling improvements.

Inbound Supply Analysis
- Inventory Holding
- Delivery
- Planning parameters analysis
- Supplier performance analysis

Supply Process Analysis
- Inventory Holding
- Delivery
- Planning parameters analysis
- Manufacturing performance analysis

Demand Process analysis
- Customer profitability
- Product profitability
- Forecast Process analysis

Suppliers
Supplier

- Forecast
- Orders

- Commit
- Supply

Factory

- Plan

- Supply

Inventory

- FG Forecast
- Orders

- Supply

Retailers
Retailer

If you follow the recommendations, the result will be a supply chain that runs smoother, has less inventory, provides better customer service and at lower cost.

SupplyVue

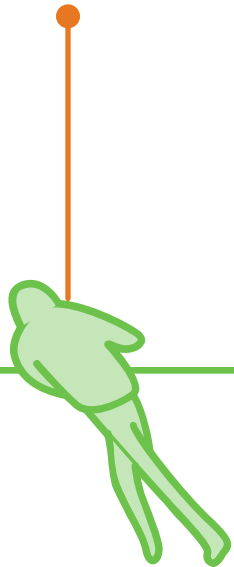# Lack of alignment and synchronisation within supply chains

Reduce Costs

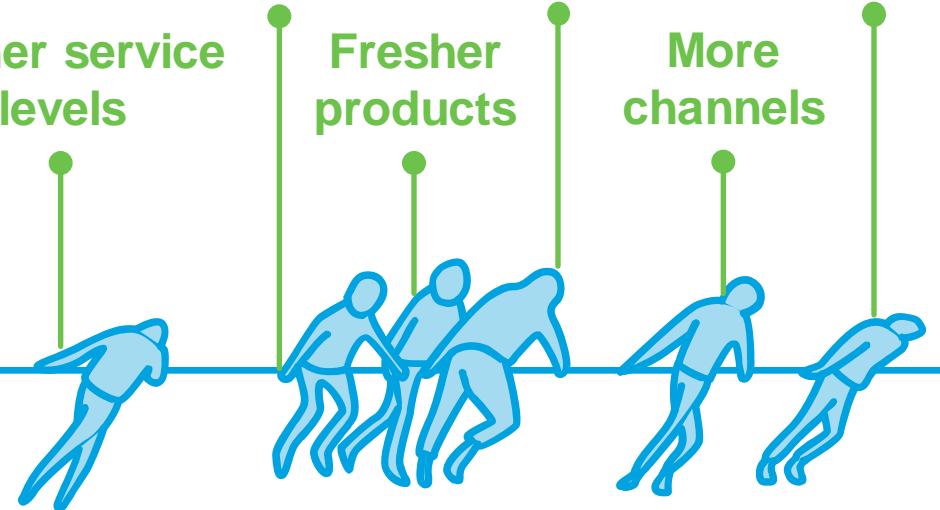## Simultaneously

Increase Sales

Lower inventory

Quicker response

Shorter lead-times

Greater variety

Higher service levels
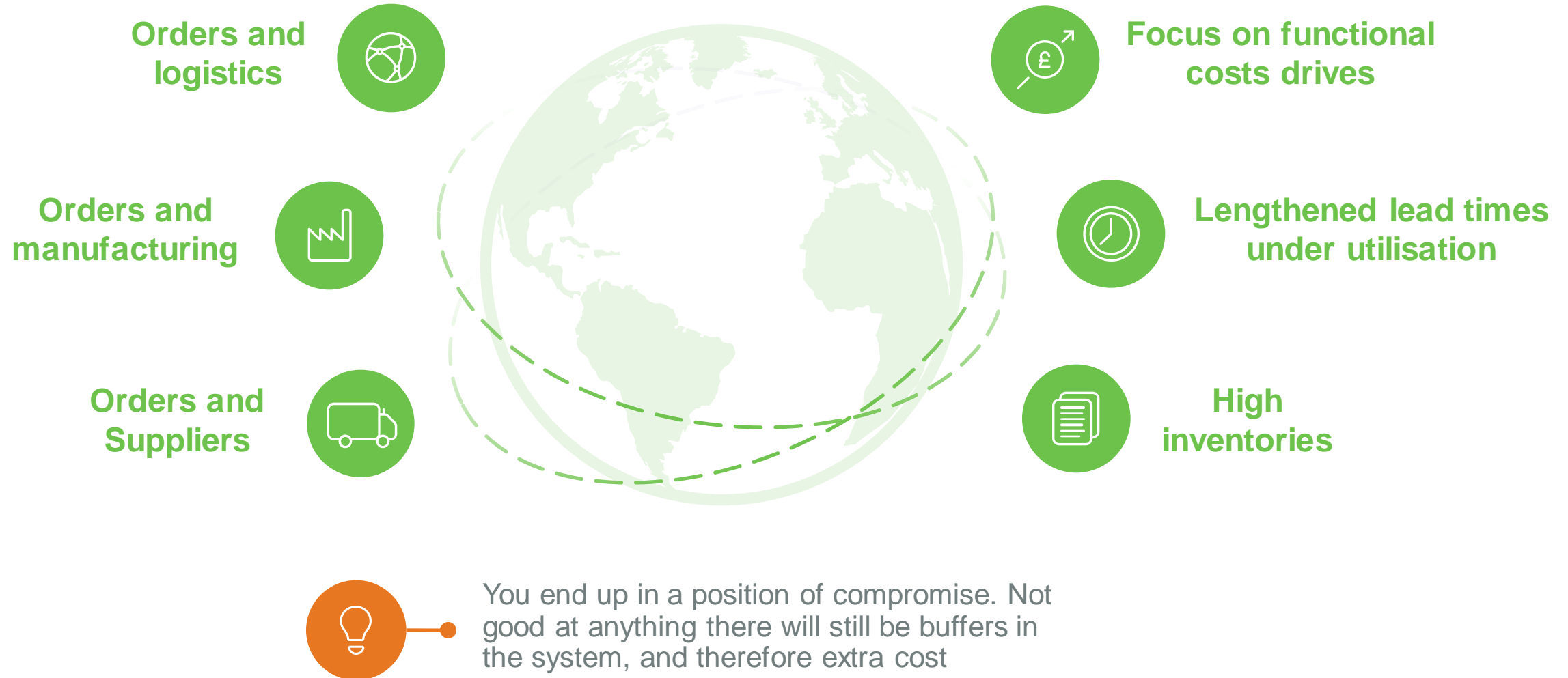
Fresher products

More channels

But still the number one measure is cost reduction

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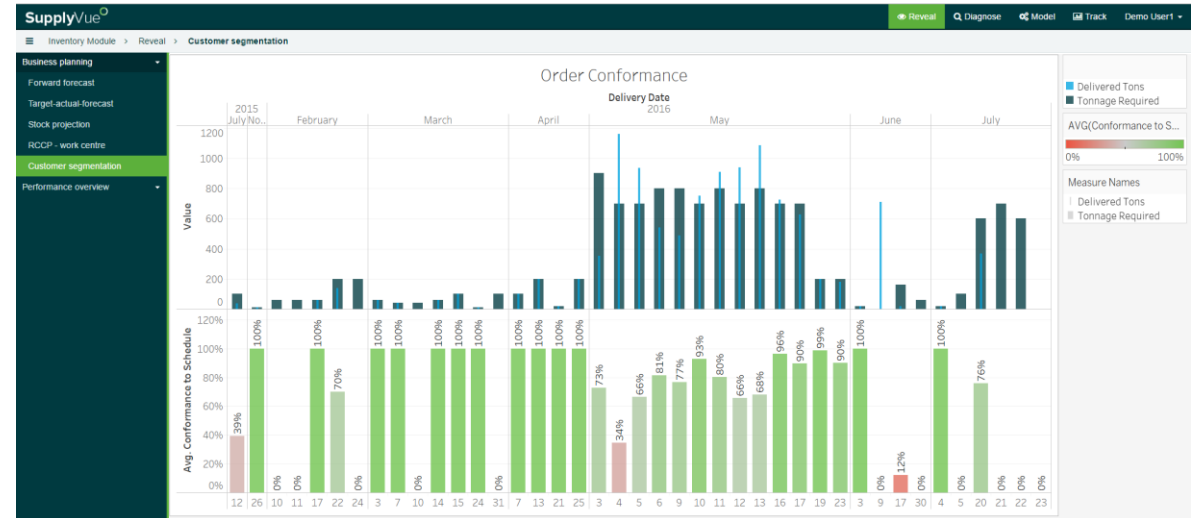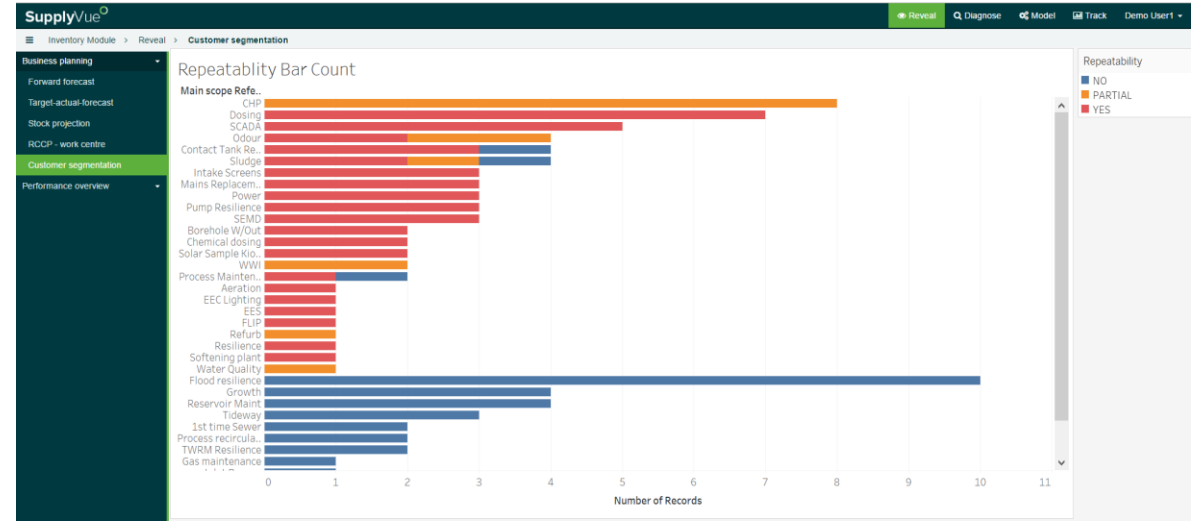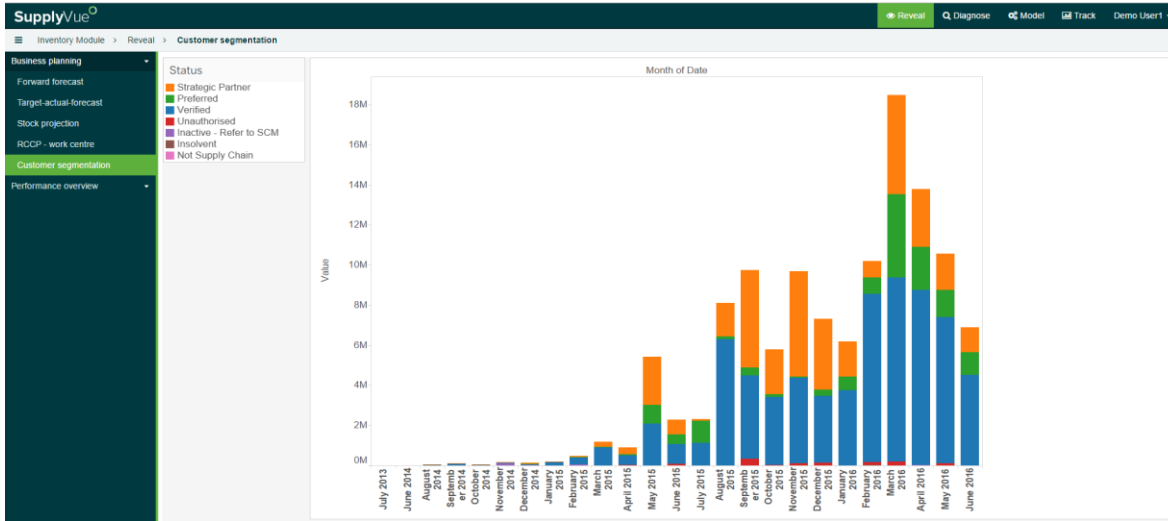# Because businesses are still stuck in a functional world.

The focus has been on functional cost reduction and traditional Supply Chain technology has tended to solve the functional problem.

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Functional world examples

Orders and logistics

Orders and manufacturing

Orders and Suppliers

Focus on functional costs drives

Lengthened lead times under utilisation

High inventories

You end up in a position of compromise. Not good at anything there will still be buffers in the system, and therefore extra cost
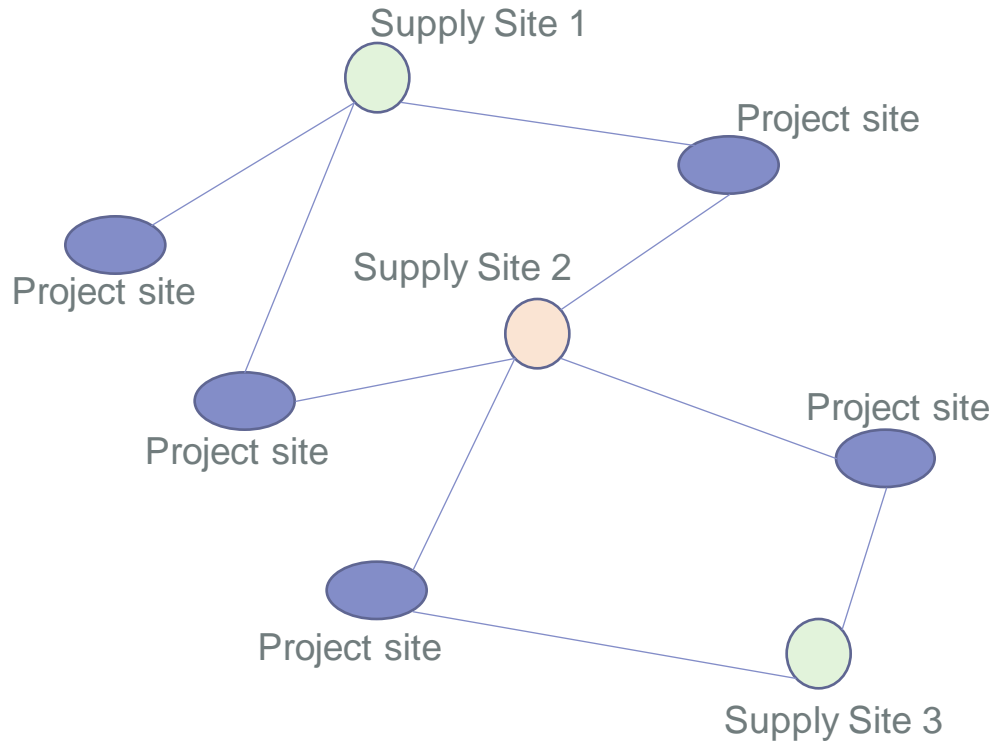
Examples of the analysis performed

Strategic Partnerships and Infra-Structure Management.

There is an opportunity to collaboratively plan the supplying company's infrastructure. For construction projects and programmes that have been won and have a horizon beyond 1 year:
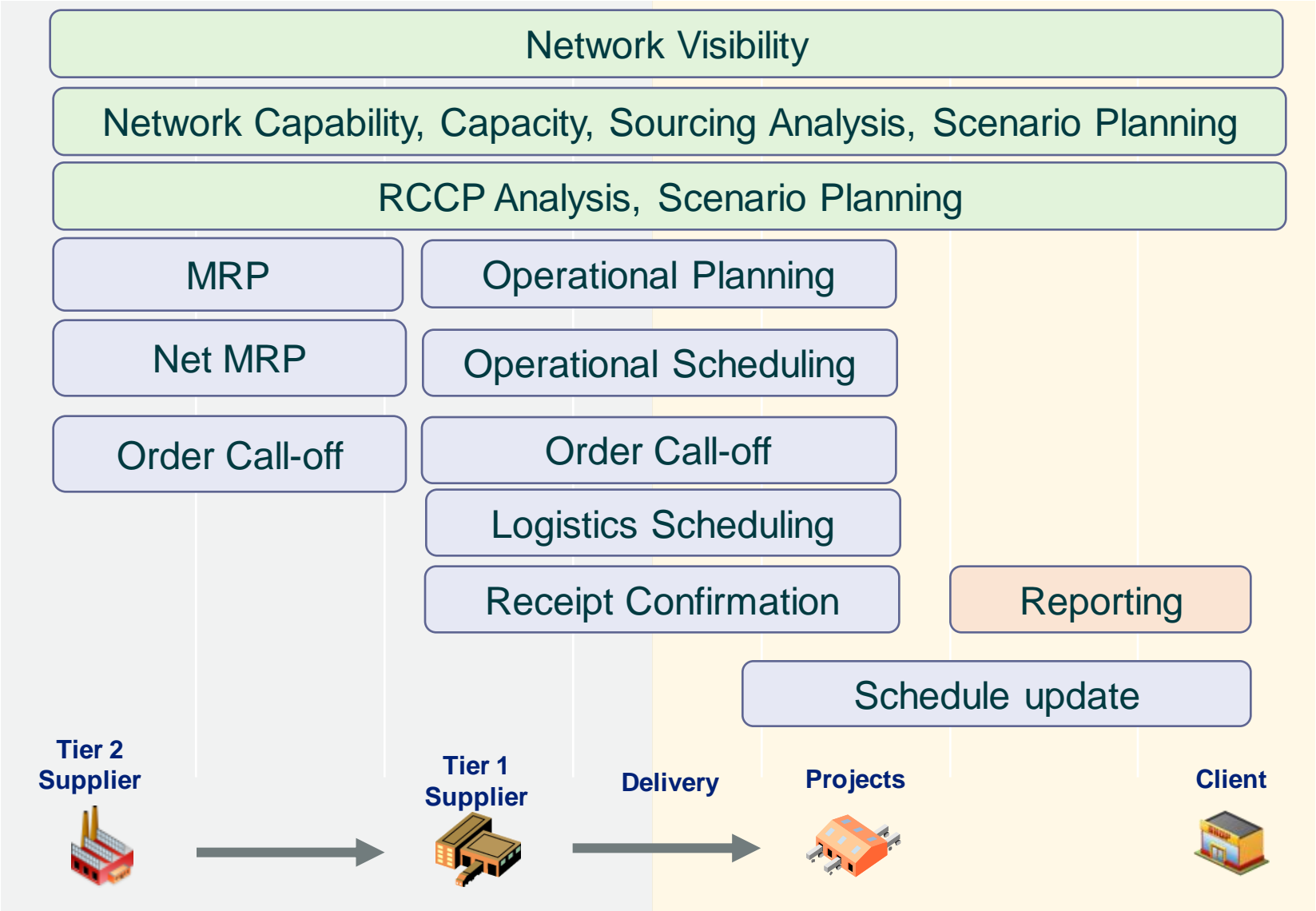- Spec out the programme and project details covering the future years.
- Share the information with strategic partners so they can evaluate the demand profile and the consequences on the network.
- The supplier should be able to balance the supply capability with the demand projections so that the network becomes more efficient.
- May also encourage more innovation that would drive efficiency

Can the partnership collaboratively shape and manage demand and supply so that the projects and supply chain have balanced and level workloads for maximum efficiency and utilisation of assets and sites.

Collaborative network management is required to release the value

SupplyVue

Platform for Integrated Supply Chain

Network Visibility

Network Capability, Capacity, Sourcing Analysis, Scenario Planning

RCCP Analysis, Scenario Planning

MRP	Operational Planning
Net MRP	Operational Scheduling
Order Call-off	Order Call-off
	Logistics Scheduling
	Receipt Confirmation

Reporting

Schedule update

Tier 2 Supplier

Tier 1 Supplier

Delivery

Projects

Client

SupplyVue

Analytics can provide the platform for Supply Chain Integration

Delivering:

- The holistic visibility of performance

- Analysis and diagnostic capability to identify the root cause of issues or problems

- Analytics to calculate the 'Demand Shaping' parameters to ensure the customer's demand signal suits the supplier's operation

- Two dimensional tracking and monitoring to ensure real improvement is achieved and not just trading-off

- Supply Chain synchronisation through the use of the same rate of sale

The Industry needs to recognise the need to work more collaboratively

SupplyVue

100 Cheapside
London
EC2V 6DT

Andy.Birtwistle@Concentra.co.uk

020 7099 6910

info@supplyvue.com

Concentra.co.uk