

CURRICULUM VITAE

Name

Francesco Squintani

Contact

Department of Economics
University of Warwick
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United Kingdom
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Education

1996 -- 2000, Ph.D., Economics Northwestern University, Evanston, IL
1995 -- 1996, M.A., Economics, Northwestern University, Evanston, IL
1990 -- 1995, Laurea cum laude, Discipline Economiche e Sociali, Universita' Bocconi

Academic Positions

2011 – present, Professor of Economics, University of Warwick, UK
2007 – 2011, Professor of Economics, University of Essex, UK
2003 – 2007, Lecturer of Economics (with tenure), University College London, UK
2000 – 2004, Assistant Professor of Economics, University of Rochester, USA

Grants and Awards

Northwestern PhD Fellowship 1995-2000
PRIN 2007 – Principal Investigator -- 94,000 €

Administrative Experience

PhD Director, Essex University, Department of Economics, September 2008 – 2011

Conference organization: Wallis Institute of Political Science Annual Conference, University of Rochester, 2001 and 2002; “Acquisition, Use and Transmission of Private Information in Financial Markets: Theory and Applications”, European University Institute, 2010; “First Workshop in Political Economy”, University of Warwick, 2012.

Conference session organization: SAET Conference, Kos, Greece 2007; SAET Conference, Ischia, Italy 2009; EEA-Econometric Society European Summer Meeting, Barcelona, 2009; SAET Conference, Faro, Portugal, 2011.

Seminar organization: University of Rochester, 2000/01, 2001/02; University College London, 2002/03, 2004/05; Essex University, 2007/08, 2008/09; Warwick University, 2011/12

Teaching Experience

Intermediate Microeconomics, University of Rochester, 2001/02 and 2002/03;
Game Theory (Undergraduate level), University of Rochester, 2000/01, 2001/02, 2002/03 and University College London, 2003/04, 2004/05, 2005/06, 2006/07;
Microeconomics (Master level), University of Essex, 2007/08, 2008/09, 2009/10;
Game Theory (Master and PhD level) University of Rochester, 2000-01, 2001/02, 2002/03 and University College London, 2003/04, 2004/05, 2005/06, 2006/07;
Industrial Organization (Master Level), University of Essex, 2009/10

PhD Supervision

Prof. Odilon Camara, 2008, University of Southern California
Prof. Alessandro Riboni, 2004, Université de Montréal

Main Research Publications

1. "Imitation and Experimentation in Changing Contests" (2002), with Juuso Valimäki, *Journal of Economic Theory*, Volume 104, Number 2, Pages 376-404.
2. "Credulity, Lies, and Costly Talk" (2007), with Navin Kartik and Marco Ottaviani, *Journal of Economic Theory*, Volume 134, Issue 1, Pages 93-116.
3. "Overconfidence, Insurance and Paternalism" (2007), with Alvaro Sandroni, *American Economic Review*, Volume 97, Issue 5, Pages 1994-2004.
4. "Private Polling in Elections and Voters' Welfare" (2009), with Dan Bernhardt and John Duggan, *Journal of Economic Theory*, Volume 144, Issue 5, Pages 2021-2056.
5. "Arbitration, Mediation and Cheap Talk" (2009), with Maria Goltsman, Johannes Horner, and Gregory Pavlov, *Journal of Economic Theory*, Volume 144, Issue 4, Pages 1397-1420.
6. "The Case for Responsible Parties" (2009), with Dan Bernhardt and John Duggan, *American Political Science Review*, Volume 103, Issue 04, Pages 570-587.
7. "Competitive Experimentation with Private Information" (2010), with Giuseppe Moscarini, *Journal of Economic Theory*, Volume 145, Issue 1, Pages 339-360.
8. "Competence and Ideology" (2011), with Dan Bernhardt and Odilon Camara, *Review of Economic Studies*, Volume 78, Issue 2, Pages 487-522.
9. "Preemption Games with Private Information" (2011), with Hugo Hopenhayn, *Review of Economic Studies*, Volume 78, Issue 2, Pages 667-692.

Other Research Publications

1. "Moral Hazard, Renegotiation, and Forgetfulness" (2003), *Games and Economic Behavior*, Volume 44, Number 1, Pages 98-113.
2. "Voting and Communication with Double-Sided Information" (2003), with Ulrich Doraszelski and Dino Gerardi, *Contributions to Theoretical Economics*: Volume 3, Number 1, Article 6.
3. "Backward Induction and Model Deterioration" (2004), *Advances in Theoretical Economics*, Volume 4, Number 1, Article 2.
4. "Equilibrium and Mistaken Self-Perception", (2006), *Economic Theory*, Volume 27, Number 3, Pages 615-641.
5. "Naïve Audience and Communication Bias" (2006), with Marco Ottaviani, *International Journal of Game Theory*, Volume 35, Number 1, Pages 129-150.
6. "Electoral Competition with Privately Informed Candidates" (2007), with Dan Bernhardt and John Duggan, *Games and Economic Behavior*, Volume 58, Number 1, Pages 1-29.
7. "On the Benefits of Party Competition" (2009), with Dan Bernhardt, Larissa Campuzano and Odilon Camara, *Games and Economic Behavior*, Volume 66, Issue 2, Pages 685-70.

8. "Individual Accountability in Teams" (2009), with Leslie Marx, *Journal of Economic Behavior and Organization*, Volume 72, Issue 1, Pages 260-273.

Survey papers

1. "A Survey on Overconfidence" (2004), with Alvaro Sandroni.
2. "A Survey on Polling in Elections" (2008), with Dan Bernhardt and John Duggan, in Aragonés, E., Bevia, C., Llavador, H., Schofield, N., Eds., *The Political Economy of Democracy*, Fundacion BBVA, 2008.
3. "Introduction to the Symposium in Political Economy" (2011), *Economic Theory*, forthcoming.

Completed Research Papers

1. "Mediation and Peace", with Johannes Horner and Massimo Morelli.
2. "Strategic Information Transmission in Networks", with Andrea Galeotti and Christian Ghiglino.
3. "Information Aggregation and Optimal Structure of the Executive", with Torun Dewan, Andrea Galeotti and Christian Ghiglino.
4. "Strategic Information Acquisition and Transmission", with Rossella Argenziano and Sergei Severinov.
5. "Overconfidence and Adverse Selection: The Case of Insurance", with Alvaro Sandroni.
6. "Patent Rights and Innovation Disclosure", with Hugo Hopenhayn.
7. "Signaling Quality by Delaying Sales", with Giuseppe Lopomo.
8. "The Value of Mediation" with Adam Meirowitz, Massimo Morelli and Kris Ramsay.
9. "Pandering and Elections", with Katrin Tinn and Navin Kartik.

Work in Progress

1. "The Timing of Platform Presentation in Elections", with Philippe Jehiel.
2. "Factions: Information Aggregation within Parties", with Torun Dewan.
3. "The Calculus of Political Campaigns", with Dan Bernhardt and John Duggan.
4. "Legal Restrictions and Optimal Contracts", with Margaret Meyer.
5. "Social Networks and Uprisings", with Bhaskar Dutta and Antonio Cabrales.
6. "Information Diffusion in Networks", with Andrea Galeotti and Christian Ghiglino.
7. "Specialization vs. Generalistic Human Capital", with Rossella Argenziano and Andrea Galeotti.
8. "Information Aggregation in Intergovernmental Organizations", with Randall Stone.

Editorial Activity

Economic Theory, Associate Editor, 2009-2011

Economic Theory, Co-Editor, 2011-- present

Social Choice and Welfare, Associate Editor, 2009-present

International Economic Review, Associate Editor, 2012-present

Refereeing

ANVUR, *American Economic Journal: Microeconomics*, *American Economic Review*, *American Journal of Political Science*, *American Political Science Review*, *B.E. Journals in Theoretical Economics*, *Canadian Journal of Economics*, *Econometrica*, *Economic Journal*, *Economic Theory*, *Economic and Social Research Council*, *European Research Council*, *Games and Economic Behavior*, *International Economic Review*, *International Journal of Game Theory*, *Journal of Conflict Resolution*, *Journal of Economic Behavior and Organization*, *Journal of Economic Dynamics and Control*, *Journal of the European Economic Association*, *Journal of Economic Theory*, *Journal of Economics and Management Strategy*, *Journal of Law Economics and Organization*, *Journal of Mathematical*

Economics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Theoretical Politics, MIUR-PRIN, National Science Foundation, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economic Studies, Social Choice and Welfare, Theoretical Economics, Theory and Decision.

Invited Talks

Northwestern University, 1998; Northwestern University, 1999; Rice University, 1999; University of Rochester, 1999; Università degli Studi di Torino 1999; University Carlos III at Madrid, 2000; Università degli Studi di Bologna 2000; University of Bonn, 2000; Cornell University, 2000; Essex University, 2000; University of North Carolina at Chapel Hill, 2000; Universitat Pompeu Fabra at Barcelona, 2000; University of Rochester, 2000; Università degli Studi di Roma I, 2000; Università degli Studi di Salerno 2000; University of Texas at Austin, 2000; Università degli Studi di Torino 2000; University of Toronto, 2000; Università degli Studi di Venezia, 2000; Columbia University, 2001; Penn State University, 2001; Queen's University at Kingston, 2001; Southampton University, 2001; University of Toronto, 2001; University College of London, 2001; Columbia Business School, 2002; New York University, 2002; Université de Montreal, 2002; University of Pennsylvania, 2002; University of Western Ontario, 2002; Universitat Autònoma de Barcelona, 2003; University of Bonn, 2003; University of California at Los Angeles, 2003; University of California at San Diego, 2003; Duke University, 2003; University of Illinois at Urbana-Champaign, 2003; London School of Economics, 2003; Nuffield College at Oxford University, 2003; Universitat Pompeu Fabra at Barcelona, 2003; Université de Toulouse, 2003; Olin Business School at Washington University, 2003; Università Bocconi, 2004; Northwestern University, 2004; University of Michigan, 2004; University of Minnesota, 2004; Boston University, 2005; Caltech, 2005; Cambridge University, 2005; Edinburgh University, 2005; Helsinki Business School, 2005; Leicester University, 2005; Manchester University, 2005; Université de Montreal, 2005; University of Munich, 2005; Princeton University, 2005; University of Rochester, 2005; Southampton University, 2005; Universidad Torcuato di Tella, Buenos Aires, 2005; Yale University, 2005; CORE, Université Catholique de Louvain, 2006; INSEAD, Paris, 2006; Ohio State University, 2006; Università Bocconi, 2007; University of California at Los Angeles, 2007; Essex University, 2007; University of Illinois at Urbana-Champaign, 2007; Heidelberg University 2007; ITAM Mexico City 2007; University of Iowa 2007; Koc University, 2007; University of British Columbia, 2007; Università degli Studi di Venezia, 2007; University of Bonn, 2008; Paris School of Economics, 2008; European University Institute, 2009; London School of Economics, 2009; IMT Lucca, 2009; Bristol University, 2010; Princeton University, 2010; Georgetown University, 2010; Cambridge University, 2010; Erasmus University at Rotterdam, 2010; London Business School, 2010; London School of Economics, 2010; Universidad de Malaga, 2010; Oxford University, 2010; Toulouse School of Economics, 2010; Warwick University, 2010; University of California at Berkeley, 2011; Boston University, 2011; Caltech, 2011; Universidad Carlos III, Madrid, 2011; Columbia University, 2011; Cornell University, 2011; ECARES, Bruxelles, 2011; European University Institute, 2011; Harvard/MIT, 2011; University of California at Los Angeles, 2011; CSEF, Università di Napoli, 2011; New School Economics Moscow, 2011; New York University, 2011; University of Pennsylvania, 2011; University of Rochester, 2011; Stanford University, 2011; University of Chicago, 2012; University of Illinois at Urbana-Champaign, 2012; Northwestern University, 2012; Washington University at St. Louis, 2012; University of Wisconsin 2012;

Conference Participation

Speaker: NASM of the Econometric Society at Madison, WI (1999); Summer in Tel Aviv, Israel (1999); International Conference on Game Theory, Stony Brook NY (1999); NASM Econometric Society at Maryland (2001); ESM of the Econometric Society at Lausanne, Switzerland (2001); EEA Meeting at Lausanne, Switzerland (2001); CET at Toronto, Canada (2002); Society of Economic Design at New York NY (2002); ESM of the Econometric Society at Venice, Italy (2002); EEA Meeting at Venice, Italy (2002); AEA Winter meetings at Boston (2003); NASM of the Econometric Society at Evanston, IL (2003); Political Economy Conference at Washington University at St. Louis, MO (2004); Political Economy Workshop, Stony Brook NY (2004); NASM of the Econometric Society at Evanston, IL (2003); CEPR ESSET, Gerzensee, Switzerland (2004); NBER/NSF Decentralization Conference, Duke University, Durham, NC (2004); NBER/NSF Decentralization Conference, University of Illinois at Urbana Champaign, IL (2005); Society for Economic Dynamics, Budapest, Hungary (2005); Econometric Society World Congress, London, UK (2005); SAET Conference, Vigo, Spain (2005); CEPR ESSET, Gerzensee, Switzerland (2006); SAET

Conference, Kos, Greece (2007); PSPE LSE Conference, London, UK (2008); BBVA Conference, Barcelona, Spain (2008); ELSE UCL Conference, London, UK (2008); IZA Conference, Munich, Germany (2008); APET Conference, Galway, Eire (2009), SAET Conference, Ischia, Italy (2009); CEPR ESSET, Gerzensee, Switzerland (2009); Game Theory and the Resolution of Conflict, Princeton NJ (2010); NBER/NSF Decentralization Conference, Dublin, Eire (2010); ManSAET Conference, Manchester, UK (2010); International Conference on Political Economy and Institutions, Vigo, Spain (2010), Workshop in Political Economy, Stony Brook, NY, (2010); Wallis Institute of Political Science Annual Conference, University of Rochester, Rochester NY (2010); MOVE workshop on Selection of Politicians, Barcelona Spain (2010); MOVE workshop on Information, Dynamics, and Political Decision Making, Barcelona Spain (2010); MPSA Winter Meetings, Chicago (2011); Principal-Agent Models in Politics, Princeton (2011); SAET Conference, Faro, Portugal (2011); Concentration on Conflict, Barcelona, Spain (2011); Centre for Advanced Studies Conference, Moscow (2011).

Discussant or Invited Guest: AEA Winter meetings at New Orleans (2001); Workshop in Contract Theory, Stony Brook (2001); Wallis Institute of Political Science, University of Rochester (2001 – 2011); AEA Winter meetings at Atlanta (2002); PIER conference in Political Conference, University of Pennsylvania, Philadelphia PA, (2005 – 2011); Lipsey Lectures, University of Essex, Colchester UK (2007); Music and Economics Conference, University of Essex, Colchester UK (2007 – 2010); Political Economy, Princeton (2011); Theory Conference, Warwick UK (2011);