# **Davide Nicolini**

Associate Professor (Reader)
IKON Research Unit, Warwick Business School
University of Warwick
Coventry, CV4 7AL, UK

Phone +44(0)24 76524282

Email: davide.nicolini@wbs.ac.uk

#### **Education**

PhD in Behaviour in Organization, Lancaster University Management School, UK.

Master of Arts in Philosophy at the University of South Carolina at Columbia (USA) supported by Fulbright scholarship. Awarded an ITT International Fellowship.

Graduated with honour (Dott. Awarded with maximum grade 110/110 cum laude), University of Firenze, Italy.

Diploma of "Special Education and Therapeutic Community Specialist" (Educatore di Comunità) at the Scuola Educatori di Comunità di Firenze, Italy.

### **Positions**

# Current

Reader, Warwick Business School, University of Warwick, Coventry, UK.

Co-director of the Warwick Institute of Health (2008-current).

Co-director of the IKON Research Centre (2010- current)

Visiting professor at ESADE Business School, Barcelona (2008–current)

#### 2005-2009

Assistant professor, Warwick Business School, University of Warwick, Coventry, UK.

RCUK Fellow at IKON Research Centre, Warwick Business School.

# 2001-2005

Professor of Sociology of Organization (contract), Faculty of Sociology, Università degli Studi di Trento, Italy.

Professor of Sociology and of Sociology of Work (contract) , Faculty of Economics, University of Bergamo, Italy (2002-2005)

Researcher at the 'Research Unit on Cognition, Organizational Learning and Aesthetics, Dept. of Sociology and Social Research', Università degli Studi di Trento, Italy.

### 1997 - 2001

Senior Social Scientist, Organisational Change and Technological Innovation (OCTI) Research Unit, The Tavistock Institute, London, UK.

## 1991-1996

Independent social science researcher, member of the "Research unit on Organizational Cognition and Learning" of the University of Trento, Italy.

Organizational consultant, management and trainer in the public and private sector.

Manager of the Health Care System Division of DAMS-Scuola di Pubblica Amministrazione di Lucca (1992 -1994).

## 1989-1985

Special Education Expert for the Social Service Dept. of the Municipality Firenze at one of the Senior Citizen Day Care Centres.

Manager and Supervisor of the Summer Social Emergency Service of the Municipality of Firenze.

#### 1979-1985

Several positions in the special education area, ranging from working in a deviant adolescents' residential community to the organising and directing winter activities and summer camps for children, adolescents and senior citizens for private and public agencies.

### Teaching and research

#### 2009 - current

Associate Professor (Reader), Warwick Business School, University of Warwick, Coventry, UK.

Co-director, IKON Research Unit, University of Warwick, Coventry, UK.

Visiting professor of Organizational Learning and Knowledge Management at ESADE, Barcelona, Spain.

### 2005-2009

Assistant professor, Warwick Business School, University of Warwick, Coventry, UK. RCUK Fellow, IKON Research Unit, University of Warwick, Coventry, UK.

# 2004-2005

Teacher of Organization Theory, University of Trento (undergraduate and graduate level, including supervision of Master's Theses).

Teacher of General Sociology, University of Bergamo (undergraduate and graduate level).

Teacher of Sociology of Work and Organization, University of Bergamo (undergraduate and graduate level).

Researcher in the Project "The Practice of Best Practice" funded by FORMEZ, Roma.

#### 2002 - 2003

Teacher of Organization Theory, University of Trento (undergraduate and graduate, level including supervision of Master's Theses).

Teacher of General Sociology, University of Bergamo (undergraduate and graduate level).

Teacher of Sociology of Work and Organization, University of Bergamo (undergraduate and graduate level).

Researcher in the Project "Communities of e-practice: the construction of virtual communities of practice working on-line" funded by MIUR Ministry of Research.

#### 2001 - 2002

Teacher of Sociology of Work, University of Trento (graduate level).

Teacher of "Change Management" EU sponsored MA in Knowledge Management, Trento (postgraduate level).

## 2000 - 2001

Project co-ordinator of "In search of Project Chemistry", research commissioned by CRISP and The UK Movement for Innovation.

Co-principal investigator in the Project "Promoting Cross Boundary Management in the NHS", Hertfordshire Health Authority and Tavistock Institute, UK.

Senior Researcher in the Project "Advancing the Integration of the Supply Chain in Construction – The Challenges for Commercial Practice" funded by the UK EPRSC and DETR.

Researcher in the Project "Construction Supply Network" funded by the DETR.

### 1998-1999

Principal investigator and co-ordinator of the project "East Con 2000" The Modernisation of the Construction Industry in Russia and Poland. Funded by the European Commission, DGXII, INCO COPERNICUS Programme.

Researcher in the Project "Construction Supply Network" funded by the UK DETR.

### 1997

Leading Tavistock Researcher in the Project "Social and Organizational Issues in the Adoption of Advanced Energy Technologies in Manufacturing" funded by Directorate Generale XII of the EC within the Joule Thermie Programme.

Researcher in the project Review of Workplace-Related Violence, HSE, London.

Researcher in the Project "Construction Supply Network" funded by the DETR.

#### 1996

Researcher for AROC (Italy) in the project "Social and Organizational Issues in the Adoption of Advanced Energy Technologies in Manufacturing" funded by the Directorate Generale XII of the EC within the Joule Thermie Programme.

Researcher in the project "Do Work Accidents produce organizational Learning?" funded by a grant from the Daimler Benz Foundation Kolleg on Organizational Learning (in association with the Dept. of Sociology and Social Research of the University of Trento).

Researcher for A.F. Forum in the project "Intervening Methods for the Promotion of Organizational Learning in Basic Research Organizations", funded by the National Research Council.

Teacher in the "European Master in Communication and Media" (University of Florence, Dept. of Political Science C. Alfieri).

Researcher in the Project "Network Technologies, Organisational Learning and Training" a study commissioned by TRAINET-TELECOM Italy.

#### 1995

Researcher in the project "Do Work Accidents produce organizational Learning?" funded by a grant from the Daimler Benz Foundation Kolleg on Organizational Learning (in association with the Dept. of Sociology and Social Research of the University of Trento).

Expert in the EC-DG XXII project on "Organizational Issues in Innovative Programs and Projects on Education and Training".

Researcher in the "RETEFORM Project" for the redesign of the Italian Local Public Sector Training System.

#### 1994

Researcher in the project "Do Work Accidents produce organizational Learning?" funded by a grant from the Daimler Benz Foundation Kolleg on Organizational Learning (in association with the Dept. of Sociology and Social Research of the University of Trento).

Researcher in the project "Organizational Impact of the New Software Tools to Support Group Collaboration" (Groupware and CSCW), EUROTECNET program.

Member of the European Consortium for the Learning Organization (ECLO).

# 1992-1993

Researcher in the project "A Comparative test of two Cognitive Methods for the Analysis of Organizations" (in association with the Dept. of Sociology and Social Research of the University of Trento).

Researcher in the project "Cognitive Couplers. Toward a New Generation of Organizational Support Systems", partially funded by a MURST grant (in association with the Dept. of Economics of the University of Firenze).

## 1990-91

Fellow of "INTERLAB" International Laboratory of Social Ecology at the University of Georgia, Athens, GA., USA.

Visiting Scientist at the Sociology Dept. of the University of Georgia, Athens, GA. under the supervision of Prof. F. Bates.

## 1988-89

Associated researcher in the program "Sistemica Cognitiva" at ISIG, Gorizia International Istitute of Sociology.

"Cultore della Materia" (Volunteering assistant teacher) lecturing in of "History of Philosophy" as at the University of Firenze, Facoltà di Magistero, Cattedra di Storia della Filosofia.

# Professional service and awards

Assistant Editor of Management Learning (September 2009-current).

Member of the editorial board of Journal of Management Studies.

Member of the editorial board of Organization Studies.

Member of the editorial board of Studi Organizzativi.

Review Editor of Management Learning (2001-2006).

Invited expert to the "Ladbroke Grove Train Disaster Public Inquiry" (1999)

Awarded the Human Relation Reviewer of the Year recognition in 1999.

Winner of the 2007 Diana Forsythe Award Best Paper Award from the American Medical Informatics Association (AMIA) People and Organizational Issues Working Group.

#### **Publications**

#### Books authored and edited

Cecchinato, F., Nicolini, D. (eds.) (2005) *Lo sviluppo manageriale centrato sull'azione. Gli strumenti dell'Action Learning*. Milano: Sole 24 Ore [Action-Based Management Development: the Action Learning Tool-Kit].

Gherardi, S, Nicolini D. (2004) *Apprendimento e conoscenza nelle organizzazioni*. Roma: Carrocci [Learning and knowing in organizations].

Nicolini, D., Gherardi, S. Yanow, D. (eds) (2003). *Knowing in Organizations: A Practice-Based Approach*. Armonk, NY: ME Sharpe

Holti, R., Nicolini, D. Smalley, M. (2000) *The Prime Contractor Handbook of Supply Chain management in construction. Part 1: Essentials.* London: CIRIA Publications.

## Articles in refereed journals

Nicolini, D., Waring, J., Mengis, J. (2011) "The Challenges Of Undertaking Root Cause Analysis In Health Care: A Qualitative Study". *Journal Of Health Services Research And Policy*, (Accepted for publication).

Eikeland, O. and Nicolini, D. (2011) "Turning Practically – broadening the horizon. Introduction to the special issue". *Journal of Organizational Change Management, Special issue on Changing Practices Through Reflection*, D. Nicolini and O. Eikeland (eds.) (Accepted for publication)

Nicolini, D., Hartley, J. Stanfield, A. and Hurcombe, J. (2011) "Through The Eyes Of Others: Using Developmental Peer Review To Promote Reflection And Change". *Journal of Organizational Change Management*. (Accepted for publication).

Nicolini, D. (2010) "Practice as the site of knowing". *Organization Science*. (published on line - in press).

Nicolini, D. (2010) "Medical Innovation as a Process of translation: a case from the field of Telemedicine". *British Journal of Management*, 21(4), 1011-1026.

Nicolini, D. (2009) "Zooming in and Out: Studying Practices By Switching Theoretical Lenses And Trailing Connections". *Organization Studies*, 30(12), 1391-1418.

Nicolini, D. (2009) "Articulating and writing practice through the interview to the double". *Management Learning*. 40 (2), pp. 195-212.

Nicolini, D. (2009) "Something old, something new, and something puzzling. A commentary on the Schneider - Geiger/Schreyogg debate". *Management Learning*, 40 (4), pp. 487-492.

Nicolini, D., Powell, J., Conville, P., Martinez-Solano, L. (2008) "Managing Knowledge in the Healthcare Sector. A Review". *International Journal of Management Reviews*, 10 (3), pp. 245-263.

Nicolini, D. (2007) "Studying Visual Practices in Construction". *Building Research & Information*, 35 (5), pp. 576 – 580.

Nicolini, D. (2007) "Stretching out and expanding medical practices. The case of telemedicine". *Human Relations*, 60 (6), pp. 889-920. <u>Reprinted</u> in Clegg, S. R. (ed.) *SAGE Directions in Organization Studies*. London: Sage.

Gherardi, S., Nicolini, D., Strati, A. (2007) "Introduction: The Passion for Knowing". *Organization, Special Issue on the Passion for Knowing and Learning*, Gherardi, S., Nicolini, D., Strati, A. eds., 14 (3), pp. 309-323.

Nicolini, D. (2006) "The work to make telemedicine work: A social and articulative view". Social *Science & Medicine*, 62, pp.2754-2767. Winner of the 2007 Diana Forsythe Award Best Paper Award from the American Medical Informatics Association (AMIA) People and Organizational Issues Working Group.

Bruni, A., Fasol, R., Nicolini, D. (2005) "Una prospettiva sociologica allo studio della telemedicina" (Towards a social perspective on the study of telemedicine). *Sociologia del Lavoro*, 98, pp.145-158.

Nicolini, D., Holti, R. (2003) "Teorização baseada na prática e compreensão da mundança participativa nas organizações" (Practice-Based Theorising and the Understanding of Participative Change in Organizations). *Cadernos de Ciencias Sociais*, 23, pp.21-39.

Nicolini, D., Bruni, A., Fasol, R. (2003) "Telemedicina: Una rassegna bibliografica introduttiva" (Telemedicine: an introductory literature review). *Quaderno del Dipartimento di Ricerche Sociali dell'Università degli Studi di Trento*, No. 28.

Gherardi, S., Nicolini, D. (2003) "Learning in a constellation of interconnected practices: canon or dissonance?" *Journal of Management Studies*, 39 (4), pp. 419-436.

Gherardi S., Nicolini D. (2002) "Learning the Trade. A Culture of Safety in Practice". *Organization*, 9 (2), pp. 191-223.

Nicolini, D. (2002) "In search of project chemistry". *Construction Management and Economics*, 20, pp.167-177

Nicolini, D. (2001) "Il Tessuto interorganizzativo della sicurezza: una visione prossimale" (The inter organisational texture of safety: a proximal view). *Studi Organizzativi*, 2/3, pp. 93-116.

Gherardi, S., Nicolini, D. (2001) "Pensiero Pratico: Un'etnografía Dell'apprendimento" (Practical thinking: an ethnography of learning). *Rassegna Italiana di Sociologia*,42 (2), pp. 231-256.

Nicolini, D., Holti, R., and Smalley, M. (2001) "Integrating Project Activities: The Theory And Practice of Managing the Supply Chain Through Clusters". *Construction Management and Economics*, 19 (1), pp. 37-47.

Nicolini, D., Tomkins, C., Holti, R., Oldman A. and Smalley, M. (2000) "Can Target Costing and whole life costing be applied in the construction industry? *British Journal of Management*, 11 (4), pp. 303-324.

Gherardi S., Nicolini D. (2000) "To transfer is to Transform: the Circulation Of Safety Knowledge". *Organization, Special Issue on Organizational Learning*, 2, pp. 329-348.

Easterby-Smith, M. Crossan, M., and Nicolini, D. (2000) "Organizational Learning: Debates Past, Present and Future". *Journal of Management Studies, Special issue on Organizational Learning*, Mark Easterby-Smith Mary Crossan and Davide Nicolini eds, 37 (6), pp. 783 – 796. Reprinted in Starbuck, W (ed.) *Organizational Learning and Knowledge Management*, Cheltenam: Edward Elgar, 2008.

Gherardi S., Nicolini D. (2000) "The Organizational Learning of Safety in Community of Practices". *Journal of Management Inquiry*, 9 (1), pp 7-18.

Gherardi, S., Holti, R. and Nicolini, D. (1999) When technological innovation is not enough. Understanding the take up of energy technology. Quaderno del Dipartimento di Ricerche Sociali dell'Università degli Studi di Trento, No. 24.

Nicolini, D. (1999) "Comparing Methods for Mapping Organizational Cognition". *Organization Studies*, 20 (5), pp. 833-860.

Gherardi S., Nicolini D. (1999) "La Circolazione delle Innovazioni Come Processo di Traslazione" (The circulation of innovation as a process of translation). *Studi Organizzativi*, 2, pp.195-219.

Gherardi S., Nicolini D., Odella F. (1998) "What Do You Mean By Safety? Conflicting Perspectives on Accident Causation and Safety Management inside a Construction Firm". *Journal of Contingencies and Crisis Management*, 6 (4), pp.202-213.

Gherardi, Nicolini, D., Odella, F. (1998) "Apprendimento come partecipazione ad una comunità di pratiche" (Learning as participation in a community or Practice). *Scuola Democratica*, XXVI, pp.247-264.

Gherardi, S., Nicolini, D., Odella, F. (1998) "Toward a Social Understanding of How People Learn in Organizations: The Notion Of Situated Curriculum", *Management Learning*, 29 (3), pp. 273-297.

Gherardi, S., Nicolini, D., Odella, F. (1997) "Sicurezza e apprendimento nelle organizzazioni" (Safety and learning in organisations). *Sviluppo e Organizzazione*, 3, Summer, pp.37-53.

Gherardi, S., Nicolini, D., Odella, F.(1997) "Apprendere nelle comunita' di pratica e apprendere nei contesti di formazione tradizionali" (Learning in communities of practice and in traditional training contexts). In F. Butera and M. La Rosa, (eds) Formazione, Sviluppo Organizzativo e Gestione delle risorse Umane, *Sociologia del Lavoro*, No.65, Milano: Franco Angeli, pp.79-98.

Gherardi, S., Nicolini, D., Odella, F. (1997) "Dal Rischio alla sicurezza: Il contributo Sociologico alla costruzione di organizzazioni affidabili" (Fom risk to safety: a sociologici view on the construction of reliable organisations). *Quaderni di Sociologia*, 41 (13), pp.79-108.

Nicolini, D. (1997) "L'Information Technology a Supporto dell'Apprendimento Organizzativo". *Sinergie, Rapporti di Ricerca: Management e Telematica*, N° 4.

Nicolini, D. (1995) "L'Informatica Distribuita Come Supporto dell'Apprendimento Organizzativo." *Formazione Domani*, pp.19-38.

Nicolini, D. (1995) "Metodi Cognitivi di Analisi Organizzativa. Una Rassegna Critica." *Psicologia del Lavoro*, 98, pp. 34-58.

Nicolini, D., Meznar, M., (1995) "The Social Costruction of Organizational Learning", *Human Relation*, 48 (7), pp. 727-746.

Nicolini, D., Fabbri, F. (1994) "Mappe Cognitive dell'organizzazione: Metodologie a confronto", in Silvia Gherardi, Antonio Strati, *Processi Cognitivi dell'Agire Organizzativo: Strumenti di Analisi*, Quaderno del Dipartimento di Ricerche Sociali dell'Università degli Studi di Trento, 21, pp. 61-98.

Nicolini, D. (1993) "Apprendimento Organizzativo e Pubblica Amministrazione Locale", in *Autonomie Locali e Servizi Sociali*, 16 (2), pp. 277-287.

# Editorship of special issues of journals and proceedings

Journal of Organization and Change Management, Special Issue on Changing Practice Through Reflection, D. Nicolini and O. Eikeland, Eds. To appear in 2011.

Management Learning, Special Issue on OKLC, H. Scarbrough, J. Swan, M. Robertson, and D. Nicolini eds., Vol. 38 (5), 2007

Organization, Special issue on "The passion for Learning", S. Gherardi, D. Nicolini, and A. Strati Eds, Vol. 14(3), 2007.

Co-Editor of the *Proceedings of the 6<sup>th</sup> International Conference on Organizational Learning and Knowledge: The Passion For Learning*, Trento 9-11 June 2005 (ISBN 8-13-3330-X).

Journal of Management Studies, Special issue on Organizational Learning, Mark Easterby-Smith, Mary Crossan, and Davide Nicolini Eds, Vol. 37, Issue 6, 2000.

# **Book Chapters**

Nicolini, D. (2009) "Zooming in and zooming out: a package of method and theory to study work practices", in S. Ybema, D. Yanow, H. Wels, F. Kamsteeg (eds.) *Organizational Ethnography. Studying the complexity of Everyday Life*. London: SAGE, pp. 120-138.

Nicolini, D. (2007) "Hegemony". In James R. Bailey and Stewart Clegg (Eds), *International Encyclopaedia of Organization Studies*, London: Sage Publications, Vol.2, pp. 580-582.

Lippi, A., Nicolini, D. (2007) "La Pratica delle 'Buone Pratiche' nella Pubblica Amministrazione Italiana". In F. Butera and G. Rebora (eds.) *Il change management nelle Imprese e Pubbliche Amministrazioni*. Roma: Aracne Editore, pp. 256-276.

Bruni, A., Fasol, R. and Nicolini, D. (2006) "Le Nuove tecnologie". In G. Bissolo and L. Fazzi (eds.) *Costuire l'integrazione Sanitaria*. Rome: Carocci Faber, pp. 251-258.

Gherardi, S., Nicolini, D. (2005) "Actor-Networks: Ecology and Entrepreneurs", in Barbara Czarniawska and Tor Hernes (Eds) *Actor-Network Theory and Organizing*. Copenhagen: Liber, pp. 285-306.

Nicolini, D., Cecchinato, F. (2005) "Lo sviluppo manageriale basato sull'azione: una cartografia introduttiva". In F.Cecchinato and D. Nicolini (eds) (2005) *Lo sviluppo manageriale centrato sull'azione. Gli strumenti dell'Action Learning*. Milano: Sole 24 Ore, pp. I-XXIX.

Gorli, M., Nicolini, D., Roels, W. (2005) "Action learning come metodo e come strategia: il caso di General Electric". In F.Cecchinato and D. Nicolini (eds) (2005) *Lo sviluppo manageriale centrato sull'azione. Gli strumenti dell'Action Learning.* Milano: Sole 24 Ore, pp. 207-230.

Nicolini, D., Gorli, M. (2005) "La 'struttura che riflette': pratiche di riflessione organizzativa nel sistema sanitario nazionale inglese. In F.Cecchinato and D. Nicolini (eds) (2005) *Lo sviluppo manageriale centrato sull'azione. Gli strumenti dell'Action Learning.* Milano: Sole 24 Ore, pp. 179-193.

Nicolini, D., Sher, M., Childerstone, S., Gorli, M. (2004) "In search of the 'structure that reflects': promoting organizational reflection practices in a UK Health Authority". In Russ Vince e Michael Reynolds, (eds) *Organizing Reflection*, Aldershot: Ashgate, pp. 81-104.

Nicolini, D. (2004) "Teleradiologia in una prospettiva sociale e organizzativa". In Silvia Gherardi e Antonio Strati (eds) *La telemedicina: tra tecnologia e organizzazione*. Roma: Carocci, pp.76-94.

Nicolini, D. (2004) "Telemonitoraggio e teleassistenza domiciliare dello scompenso cardiaco come pratica sociale ed ecologia socio-tecnica". In Silvia Gherardi e Antonio Strati (eds) *La telemedicina: tra tecnologia e organizzazione*. Roma: Carocci, pp. 96-118.

Fasol, R., Nicolini, D. (2004) "Imprenditorialità nel campo della telemedicina". In Silvia Gherardi e Antonio Strati (eds) *La telemedicina: tra tecnologia e organizzazione*. Roma: Carocci, pp.120-132.

Nicolini, D., Bruni, A., Fasol, R. (2004) "La telemedicina in letteratura", In Silvia Gherardi e Antonio Strati (eds) *La telemedicina: tra tecnologia e organizzazione.* Roma: Carocci, pp.19-49.

Nicolini, D., Gherardi, S. Yanow, D. (2003) "Introduction". In Davide Nicolini, Silvia Gherardi, Dvora Yanow (Eds) *Organizational Knowledge as Practice*. Armonk, NY: ME Sharpe, pp.3-31.

Gherardi S., Nicolini D. (2003) "To Transfer Is To Transform: The Circulation of Safety Knowledge". In Davide Nicolini, Silvia Gherardi, Dvora Yanow (Eds) *Organizational Knowledge as Practice*. Armonk, NY: ME Sharpe, pp. 204-224.

Nicolini, D., Holti, R. (2001) "Some Implications Of Practice-Based Theorising For The Understanding Of Participative Change In Organizations", In M. Crossan and F. Olivera (Eds), *Organizational Learning and Knowledge: New Directions*, London, OT: Richard Ivey Business School (ISBN 0-7714-2304-7).

Gherardi S., Nicolini D. (2001) "The Sociological Foundation of Organizational Learning", in Dierkes M., A. Berthoin Antal, J. Child. and I. Nonaka (eds), *Handbook of Organizational Learning*, Oxford University Press, pp.35-60. (also translated in Chinese).

Nicolini, D., Gherardi, S. (2000) "On Becoming an "Energy Efficient Company": The Adoption of an Advanced Energy System in an Italian Plastic Manufacturer" in Ken Green, Peter Groenewegen and Peter Hofman (eds) *Ahead of the curve*. Amsterdam: Kluwer, pp. 225-240.

Strati, A., Nicolini, D. (2000) "Cognitivism In Organization Studies", in Günther Ortmann, Jörg Sydow, Klaus Türk (eds), *Theorien Der Organisation. Die Rückker Der Gesellschaft, 2. Auflage (2nd Edition)* Opladen: Westdeutschen Verlag, pp. 388-416.

Strati, A., Nicolini, D. (1999) "Cognitivism in Organisation Studies", in Miguel Pina e Cunha, *Teoria organizacional: Perspectivas e Prospectivas*, Lisbon, Publicações Dom Quixote, pp. 69-107.

Gherardi, Nicolini, D., Odella, F. (1998) "How People Learn in Organizations", in David Wilson, Robert Rosenfeld (Eds) Managing *Organizations: Text, Readings, and Cases* New York: Mc Graw Hill, pp.121-131.

Strati, A., Nicolini, D. (1997) "Cognitivism In Organization Studies", in Günther Ortmann, Jörg Sydow, Klaus Türk (eds), *Theorien Der Organisation. Die Rückker Der Gesellschaft*, Opladen: Westdeutschen Verlag, pp. 388-416.

Nicolini, D. (1996) "Apprendimento Organizzativo: alla Scoperta della Dinamica della Cognizione nelle Organizzazioni, per lo Sviluppo di Sistemi Groupware". In M. Tomassini, (Ed) *Apprendimento Continuo e Formazione*, Milano: Franco Angeli, pp.187-206.

De Potter P., Nicolini, D. (1995) "Schemes for competencies acquisition and organisational compatibility in L. Bellesi, C. Dondi, M. Turrini (eds), *Organisational Issues in Innovative Programmes and Projects on Education and Training*, with the support of EC - DG XXII, SCIENTER, Bologna, pp. 63 -73.

Nicolini, D. (1995) "Developing And Managing Successful Transnational Innovative Programmes And Projects On Educationand Training. The Contribution Of Organisation Theory" in L. Bellesi, C. Dondi, M. Turrini (eds), *Organisational Issues in Innovative Programmes and Projects on Education and Training*, with the support of EC - DG XXII, SCIENTER, Bologna, pp. 9-34.

Nicolini, D., Gugliotti, G.(1994) "Cognitive Couplers. Toward a New Generation of Organizational Support Systems", in Clement, A. Kölm, Wagner, I. (eds) *NetWORKing: Connecting Workers In and Between Organizations*, Amsterdam: North Holland, pp. 241-250.

### Articles in non-refereed journals

Nicolini, D., Bruni, A., Fasol, R. (2003) "Lo studio della telemedicina in una prospettiva sociale e organizzativa", *Osservatorio sulla Telesanità 2003*, Direzione Generale Sanità della Regione Lombardia, pp. 119-125.

Nicolini D., Tomassini M. (1998) "Distributed Learning Networks for Trainers: A prototypical Experience within a trade Union environment". *The Learner*, 6, pp. 14-20.

Gherardi S., Nicolini D., Odella F., (1996) "Learning from the Ground: Management and Practice of Safety Inside a Construction Firm", Electronic Proceedings of the 1996 SCOS Conference, Los Angeles, published electronically at the URL:

http://www.anderson.ucla.edu/research/conferences/scos/papers/gherard.htm

Nicolini, D. (1989) "Verso i Sistemi che Osservano. Traccia Storica Per Una Ricostruzione Della Sistemica Cognitiva" (Toward Observing Systems. An Historical Reconstruction of Cognitive System Theory), in *Quaderni ISIG*, *Cahiers of the Institute of International Sociology of Gorizia*, No. 11, pp. 2-30.

# Reviews

Nicolini, D. (2002) "Commentary to Busco, Riccaboni and Scapens", *Reflections The SoL Journal*, Vol. 4, No.1, pp. 52-53.

Nicolini, D. (1999) "Organisational Analysis as Deconstructive Practice". Book review in *Human Relations*, Vol.52, No. 4, pp. 545-549.

# Keynote addresses and plenary presentations

Nicolini, D. "Can we measure the value added of knowledge and communities without killing the goose that lays the golden eggs?" Invited plenary presentation at the Journal of Management and Governance Rountable *Untouchable or Intangible? Governing*,

Managing and Disclosing Intangibles in Modern Firms and Businesses, inaugural session of the AIDEA Conference, Ancona (Italy), 24 September 2009.

Nicolini, D. "What can a practice-based sensitivity offer to the Action Research movement?" *Address at the EGOS 2009 Sub-Plenary on "Action Research and the Practice Turn"*, Barcelona, 2 July 2009.

Nicolini, D. "The (Re)Turn To Practice In Organization Studies". *Keynote address at the International AFI-WRI Action Research Conference: Making the 'Practical Turn' Practical: Collaboration across nationalities, professions and varieties of action research.* Oslo, 10-12 September 2007.

## Selected presentations at International level

Mengis, J., Nicolini, D. Waring, J. Meacham, D. "Packages, translations and anxiety. Notes on the Global Travel of Ideas in the Field of Patient Safety". Paper presented at the *EASST Conference*, Trento, Italy, 2-5 Sept. 2010

Mengis, J. Nicolini, D. Swan, J. "Working together in the space between expertise and ignorance". Paper presented at the 27<sup>th</sup> ICAP International Congress of Applied Psychology, Melbourne, Australia, 11-16 July 2010.

Mengis, J., Nicolini, D. Waring, J. Meacham, D. "Pursuing learning and ending up with control - reflections from the field of patient safety". Paper presented at the *OKLC International Conference*, Boston, MA, USA 3-6 June 2010.

Gorli, M., Scaratti, G., Nicolini, D. From awareness to authorship: using the interview to the double and other ethnonarrative methods to foster transformative action. Paper presented at the *OKLC International Conference*, Boston, MA, USA 3-6 June 2010.

Nicolini, D. Mengis, J., Waring, J. "Policy and practice in the investigation of clinical adverse events: mind the gap". Paper presented at the *Organization Behaviour in Health Care OBHC International Conference*, Birmingham, UK, 12-13 April 2010.

Nicolini, D., Mengis, Waring, J. "Learning from Clinical Adverse Events: Are better and bigger investigations the only (and best) way forward?" Poster presented at the *3rd Annual Patient Safety Research Workshop*, London, 16 December 2009. Winner of Best Poster Award.

Nicolini, D. "Policy and practice in the investigation of clinical adverse events: mind the gap". Invited presentation at the *National Patient Safety Summit. Learning from SUIs and independent investigations in mental health & learning disabilities: a better way forward*? Leeds, 9-10 November 2009.

Reay, T., Delmestri, G., Goodrick, E. Nicolini, D., Adolfsson, P., Lindberg, K. "Institutional Logics and Models of Retail Pharmacy: A Comparison of Sweden, Italy, UK and USA" *2009 Academy of Management Annual Meeting*, Chicago, August 9-11.

Nicolini, D. Lippi, A. Translating "Best Practice" in the Italian Public Sector: Between Homogeneity and Chaos. Paper presented at the *2009 Academy of Management Annual Meeting*, Chicago, 9-11 August.

Mengis, J. Nicolini, D., "Working together in the Space between Expertise and Ignorance". Paper presented at the *2009 Academy of Management Annual Meeting*, Chicago, August 9-11 2009.

- Reay, T., Delmestri, G., Goodrick, E. Nicolini, D., Adolfsson, P., Lindberg, K. "Institutional Logics and Material Practices: International Comparisons of Retail Pharmacy", paper presented at the *25 EGOS Colloquium*, Barcelona, 2–4 July 2009.
- Mengis, J. Nicolini, D., Swan, J. "Cross disciplinary learning in the space between expertise and ignorance", paper presented at the *25 EGOS Colloquium*, Barcelona, 2–4 July 2009.
- Nicolini, D. "Practices as the site of knowing learning. Theoretical and practical implications" Invited presentation at the workshop *Advances in Management and Organisational Learning*, Hull Business School, 11<sup>th</sup> May 2009.
- Nicolini, D. "Quelques Considérations Sur Le Utilisation De L'instruction Au Sosie Comme Outil De Recherches". Invited presentation at the *Séminaire Transverse de l'équipe Clinique de l'Activité du CNAM : Intervenir pour développer le travail: question de méthode?*", CNAM, Paris, 8-9 June 2009.
- Delmestri, G., Nicolini, D. Reay, T., Goodrick, E., Adolfsson, P., Lindberg, K. "Knotting institutional logics and institutional streams together. The case of retail pharmacy in the US, UK, Italy and Sweden" *SCANCOR Seminar*, Stanford University, 20<sup>th</sup> April 2009.
- Nicolini, D., Delmestri, G. "Knotting together Institutional Logics. Insights from the Field of Community Pharmacy". Paper presented at the *5th Workshop New Institutionalism in Organization Theory*, Naples, 26 -27 March 2009.
- Nicolini, D. Reay, T., Delmestri, G., Goodrick, E., Adolfsson, P., Lindberg, K. "The 'glocalised" nature of community pharmacy'. Paper presented at *International Workshop Understanding the Evolution of Pharmacy Work. Organisational and Managerial Perspectives*, Warwick Business School, Coventry, 17<sup>th</sup> October 2008.
- Nicolini, D., "The future of community pharmacy in Italy. Lessons from the UK experience", paper presented at the Italian national workshop "*Pharmacy organizations and pharmacists between market, NHS and profession. Results of an international comparison and policy implications*, University of Bergamo, 15<sup>th</sup> October 2008.
- Nicolini, D., Mengis, J. & Swan, J. 'The Role of Objects in Cross-boundary Collaboration. A Case from the Field of Bioengineering', paper presented at the *2008 Academy of Management Annual Meeting*, Anaheim, California 8-13 August 2008.
- Lindberg, K., Adolfsson, P., Nicolini, D., Bergamaschi, M., Goodrick. E. & Reay, T. "Solving institutional puzzles in pharmacy systems", paper presented at the *Academy of Management Annual Meeting*, Anaheim, California 8-13 August 2008.
- Nicolini, D. "Networks, Networking and Knowledge Translation". Invited presentation at the *KT8 International Forum*, Banff (Canada), 9-11 June 2008.
- Stanfield, A., Nicolini, D., Hartley, J., Hurcombe, J. "Producing reflection at organizational level using structured peer review. The experiences of UK local government, paper presented at the International Workshop *Changing practice Through Reflection*", Warwick Business School, Coventry, 3<sup>rd</sup> June 2008.
- Mengis, J. Nicolini, D., Swan, J. "Working together in the space between expertise and ignorance", *OKLC 3 International Conference*, Copenhagen Business School, 28-30 April 2008.
- Nicolini, D. "The practice turn in organization studies: implications and perspectives". *Invited presentation and workshop at BI Norwegian School of Economic*, Oslo 21<sup>st</sup> November 2007.

Nicolini, D. Mengis, J., Swan, J. "Organising scientific through objects. A case from the field of bioengineering". Paper presented at the *Society for Social Studies of Science Annual Meeting*, Montréal, 10-13 October 2007.

Nicolini, D. "Using the 'interview to the double' as a technique for eliciting and representing practice: strengths and limitations". Paper presented at the *23rd EGOS Colloquium*, Wien, 5–7 July 2007.

Nicolini, D. "Practice as the site of knowing". Paper presented at the *International Workshop* ""Theorising Ways of Knowing: Beyond Interest", Alexandria (VA), 18-19 May 2007.

Nicolini, D. Powell, J. "Managing knowledge in the UK health sector: state of the art and future challenges", *Researching Organisational Learning in Health Care Workshop* Drumoig, Fife, 25 April 2007.

Nicolini, D. "Innovation through translation. a proximal look at biomedical innovation" Presented at the EBK Workshop *From Innovation to Mainstream Healthcare Services: Addressing the challenges of translation.* Warwick, UK, 8 November 2006.

Lippi, A. Nicolini, D. "Benchmarking e 'best practice' nelle pubbliche amministrazioni italiane" (Benchmarking and Best practices in the Italian Public Administration), paper presented at the Annual Meting of the Italian Society of Political Science SISP, Bologna, 12-14 September 2006.

Nicolini, D. "Stretching Out Medical Practice. The case of Telemedicine". Paper presented at the *Academy of Management Meeting*, Atlanta, 11-15 August 2006

Nicolini, D. "How to study organisational and work practices", Paper presented at The Second Organization Studies Summer Workshop: "Re-turn to Practice: Understanding Organization. As It Happens", Mykonos, Greece, 15–16 June 2006.

Lippi, A. Nicolini, D. "La Pratica delle "Buone Pratiche" nel settore pubblico italiano" (The practice of Best practice in the Italian Public sector), paper presneted at the National LIUC Change Management Workshop, Castellanza, 5-6 June 2006.

Nicolini, D. "The circulation of innovative medical practices. The case of telemedicine", paper presented at the  $6^{th}$  International Conference on OB in Healthcare, Aberdeen, 11-13 April 2006.

Nicolini, D. "Knowing in practice. The case of telemedicine". Paper presented at the *OKLC International Conference*, Warwick 20-22 March 2006.

Nicolini, D. "The challenge of researching (business) knowing in practice", *EBK Workshop on Researching Business Knowledge - Methodological challenges*, Warwick, 22nd November 2005.

Nicolini, D., Lippi, A. "The Practice of Best Practice. The Case of the Italian Public Administration". Paper Presented at the *21st EGOS colloquium*, Berlin, 30 June- 3 July 2005.

Nicolini, D., Bruni, A., Fasol, R., Parolin, L. "Social and Organizational Implications of Telemedicine", 1° *EMMIT Conference*, Genova 19-21 November 2004.

Discussant at the Symposium "Socially Constructing Safety: Do Accidents Speak Louder than Words?" Sponsored by OB, OMT, MOC. Academy of Management Meeting, Seattle, 1-6- August 2003.

Nicolini, D. "Towards A Practice-Based View Of The Organizing Process: The Case Of Telemedicine". Paper presented at International Conference "*Organizations Today*", Cagliari, 5-7 June 2003.

Nicolini, D., Sher, M., Childerstone, S., Gorli, M. (2003) "In search of the 'structure that reflects". Paper presented at the 5° Conference on Organizational Learning and Knowledge Management, Lancaster, 29 May-2.

Nicolini, D. (2002) "Stretching Out Medical Practices: Some Preliminary Observations On The Effects Of Telemedicine". Paper presented at the *18th EGOS Colloquium*, Barcelona, 4-6 July.

Nicolini, D. (2002) "Reflection in the workplace. Building an organizational pattern that reflects". Invited contribution. *Saltsa Workshop On Work Organisation*, National Institute for Working Life, Stockholm, 23-25 January.

Nicolini, D. Gherardi, S. (2001) "The circulation of innovation as a process of translation", paper presented at the *Academy of Management Annual Meeting*, Washington, 3-8 August 2001.

Nicolini, D. (2001) "Some Implications Of Practice-Based Theorising For The Understanding Of Participative Change In Organizations", Paper presented at the *4th International Conference on Organizational Learning and Knowledge*, London, OT, 1-4 June 2001.

Nicolini, D., Holti, R., and Smalley, M. (1999) "Organizing For Concurrent Engineering: The Theory And Practice Of Managing The Supply Chain Through Clusters". Paper presented at the *2nd International Conference on Concurrent Engineering in Construction: Challenges for the New Millennium*, Espoo, Finland 25-27 August 1999.

Nicolini, D., Tomkins, C., Holti, R., Oldman A. and Smalley, M. (1999) "Can Target Costing and whole life costing be applied in the construction industry? Evidence from two case studies", paper presented at the *Management Accounting Research Group Conference*, LSE, London, April 1999.

Groenewegen, P. Holti, R. Nicolini, D. "Social and Organisational Issues in The Adoption of Advances Energy Technologies In Industry; A European Comparative Study". Paper presented at the *14th EGOS Colloquium* Maastricht, The Netherlands, July 9 - 11 1998

Nicolini, D. "The Circulation Of Organisational Knowing: The Case Of Safety". Paper presented at the *Academy of Management Mid-year Conference on Organizational Learning: Moving from Theory to Research*, Washington, March 1998.

Nicolini, D "Comparing methods for Mapping Organizational Cognition". Paper presented at the *Academy of Management Meeting*, Boston August 8-13 1997

Gherardi, S., Nicolini, D., and F. Odella "Toward a social understanding of how people learn in organizations: the notion of situated curriculum". Paper presented at the 2<sup>nd</sup> *International Organizational Learning Symposium*, Lancaster 1-3 September 1996.

Gherardi S., Nicolini D., Odella F., "Learning from the Ground: Management and Practice of Safety Inside a Construction Firm", paper presented at the *1996 SCOS Conference*, Los Angeles, 11-13 August 1996.

Nicolini, D., Gherardi and F. Odella "Uncovering How People Learn In Organizations: The Notion Of Situated Curriculum" S. Paper presented at the *ECLO International Conference and Exhibition "Growth Through Learning"*, Copenhagen, May 15-17 1996.

Gherardi S., Nicolini D., Odella F., "What do you mean by safety? Conflicting Perspectives on Accident Causation and Safety Management inside a Construction Firm". Paper Presented at the *Third European Conference on Risk Management and Communication*, Bradford, 25 - 27 February 1996.

Nicolini, D. "Studying Organizations as Learning Systems: emerging theoretical and practical issues" Paper presented at the *International Conference on Learning and Competencies: Innovative Paths in R&D* Organizations, Rome, June 15-17 1995.

Nicolini, D. "An Information System To Support The Organizational Learning Process". Paper presented at the *ECLO European Conference*, La Hulpe, Belgium, May 16-18 1994.

Nicolini, D. "Toward a New Generation of Organizational Support Systems". Paper presented at the *IFIP WG 9.1 Working Conference*, Vienna, Austria, 16-18 June 1993.

Nicolini, D., Meznar, M. "Organizational Learning. Questions and Themes". Paper presented at the Managerial and Organizational Cognition Interest Group, *Academy of Management Meeting*, Miami, 11-14 August 1991.

#### Events organised and convened

Principal Convener of Sub-theme 18: "Coordination in Action: Practices of Coordination and the Coordination of Organizational Practices" 26<sup>th</sup> EGOS Colloquium, Lisbon 1-3 July 2010.

Convener of the international Workshop *Changing practice Through Reflection*", Warwick Business School, Coventry, 3 June 2008

Principal Convener of Sub-theme 07: "Exploring the Relationship Between Practice, Institution, and Change in the "Organizing Society" *21<sup>st</sup> EGOS Colloquium*, Bergen, 6-8 July 2006.

Co-convener of the OKLC International Conference, Warwick 20-22 March 2006.

Co-Convener of the *6th International Conference on Organizational Learning and Knowledge*, Trento, 9-11 June 2005.

Convener of the International *Workshop Practice- Based Studies: Current Trends And Future Developments*, Trento, 6-7 November 2003.

Principal Convener of Sub-group 28 "Practice-Based Theorizing, Knowing and Change in Organizations" 19th EGOS Colloquium, Copenhagen, 1-3 July 2003.

Co-Convener of Sub-group 13 (Knowing and Leaning in the Organising process) at the 15<sup>th</sup> EGOS Colloquium, Warwick, UK, 4-6 July 1999.

Co-Convener of the Symposium "Situated Learning, Local Knowledge, and Action: Social Approaches to the Study of Knowing in Organisations" *Academy of Management Annual Meeting*, S. Diego, 9 - 13 August 1998.

## Major research reports

Lippi, A., Nicolini, D. (2007), "Il metodo delle Buone Pratiche e del benchmarking come strumento di innovazione nelle Amministrazioni Locali Europee" (Best Practice and benchmarking as a tool for innovation in the European local authorities) final report of the research research funded by FORMEZ (Rome) and European Social Fund, Programme

- "Thesausurs", 2006-2007. Published in "Azioni di sistema per la PA" No.29, vol. 2 (European Experiences), Rome, Formez (ISSN 1723 1019).
- Nicolini, D. Powell, J. Martinez, L., Conville, P. (2006), "Knowledge Management Systems for Lean Healthcare. Final report of the WIMRC Phase II Scoping Project.
- Nicolini, D., Lippi, A. (2005) "Le Buone Pratiche come Strumento di Innovazione amministrativa" (Best Practice as an instrument of Administrative Innovation in the Italian Public Administration), final report of the research funded by FORMEZ (Rome) and European Social Fund, Programme "Traguardi", 2004-2005. Published in "Azioni di sistema per la PA" No.29, vol. 1 (An exploratory research in Italy), Rome, Formez (ISSN 1723 1019).
- Gherardi, S., Strati, A., Bruni, A. Nicolini, D., Fasol, R., (2004) "Final report of the 2001 2003 Project 'Technological innovation and organizational knowledge: sharing a work environment in telemedicine", funded by Autonomous Province of Trento, Ch. 2, 4 & 5.
- Holti, R., Nicolini, D. (2002) "How to Increase Collaboration with a Construction Project: a workshop-based methodology for choosing and planning improved ways of working", London: The Tavistock Institute.
- Holti, R., Nicolini, D. and Smalley, M. (2002) "Final Report on the Building Down Barriers Action Research Initiative Overview of the Building Down Barriers approach to Construction: what can be achieved and what kind of investment is involved?", London: The Tavistock Institute.
- Holti, R., Nicolini, D. (2001) "Advancing the integration of the supply chain in construction: the challenges for commercial practice", Final Report on a LINK-IDAC Scoping Study, The Tavistock Institute, London, March.
- Nicolini, D. (2000) "Final Report of the project "in search of 'Project Chemistry'. An initial review of project issues and their impact on the performance of construction projects", CRISP Consultancy Commission 2000/9.
- Holti, R., Nicolini, D. (2000) "Commercial practices for supply chain integration: a state-of-the-art review", The Tavistock Institute, London.
- Holti, R., Smalley, M. and Nicolini, D. (2000) "Building Down Barriers Interim Evaluation Report No.2: Detailed Design, Preconstruction and Early Construction", The Tavistock Institute, London, November.
- Holti, R., Smalley, M. and Nicolini, D. (1999) "Building Down Barriers Interim Evaluation Report No.1: The Concept Phase", The Tayistock Institute, London, March.
- Holti R., Nicolini, D. (1998) "Understanding Social and Organizational Issues in the Adoption of Advanced Energy Technologies in Manufacturing" Final report of SORGET Project, Directorate Generale XII, Joule Thermie Programme.
- Standing, H., Nicolini, D. (1997) "Review of Workplace-Related Violence". *HSE Contract Research Reports*, No.143/97, London: HSE.
- Nicolini, D., Tomassini, M. (1996) "Modelli Organizzativi e Strategie Competitive nelle R & D" (Organizational designs and competitive strategies in R&D organization", research report of the project supported by CNR /AF FORUM 1995-1996.
- Gherardi, S., Nicolini, D. Odella, F. (1996) "Do Accidents Produce Organizational Learning?" Final report of the research sponsored by the Daimler Benz Foundation, International Kolleg On Organizational Learning In Various Environmental Conditions.

De Potter P., Nicolini, D. (1995) "Schemes for competencies acquisition and organisational compatibility in L. Bellesi, C. Dondi, M. Turrini (eds), *Organisational Issues in Innovative Programmes and Projects on Education and Training*, with the support of EC - DG XXII, SCIENTER, Bologna, pp. 63-73.

#### Grants

Principal Investigator in the project "Health Research@Warwick 2011 Biannual Networking event". Funded by the Warwick Robert's Fund [grant value £2300].

Principal investigator in the project 'The organisational practices of knowledge mobilisation at top manager level in the NHS'. Funded by the NIHR-SDO, 2010-2012 [grant value £ 268,706].

Co-Investigator *in* the project 'Evidence in management decisions. Advancing knowledge utilization in healthcare management'. Funded by the NIHR SDO, 2009-2011, Pricipal investigator Prof. J.Swan [grant value £418,509].

Co-Investigator in the project 'The role of Communities of Practice in improving business performance' Funded by the ESRC, 2008-2009, Pricipal investigator Prof. H. Scarbrough [grant value £97,300].

Pricipal investigator in the Project "Improving the capacity of healthcare organisations to act on evidence in patient safety", funded by WIMRC/EPSRC, 2008-2009 [grant value £222,529].

Pricipal investigator and convener of the international project "Understanding the Historical Evolution of Pharmacy Practice. A Cross National Study", funded in part by the WBS R&D Fund, 2007-8 [UK grant value £2,900, total value € 52,000].

Investigator in the project "The Evolution of Biomedical Knowledge: Interactive Innovation in the UK and US" [Extension] funded by ESRC and WIMRC, 2006-7, Pricipal investigator Prof. Jacky Swan [grant value £9,900].

Co-principal investigator in the project "Il metodo delle Buone Pratiche e del benchmarking come strumento di innovazione nelle Amministrazioni Locali Europee" (Best practice and benchmarking as amn innovation tool in the European Public Administration) funded by EU FORMEZ Rome, Programme "Thesaurus", 2007 [grant value €13,000].

Pricipal investigator in the project "Knowledge Management Systems for Lean healthcare. A scoping study" funded by WIMRC and EPSRC, 2006 [grant value £29, 000].

Principal investigator in the project "Le Buone Pratiche come Strumento di Innovazione amministrativa" (Best Practice as an instrument of Administrative Innovation in the Italian Public Administration), funded by EU/FORMEZ Rome, Programme "Traguardi", 2004-2005 [grant value € 35,000].

Co-Investigator on a Trento Autonomous Region (Italy) research grant on "Technological innovation and organizational knowledge: sharing a work environment in telemedicine" 2001-2004 [grant value € 100,000].

Co-Investigator on a Italian Ministry of Research grant on "The construction of virtual communities of practice working on-line" 2001-2003 [grant value € 50,000].

Co-principal investigator in the Project "Promoting Cross Boundary Management in the NHS", Hertfordshire Health Authority and Tavistock Institute, UK 2001-2002 [grant value  $\pounds$  55,000].

Co- investigator in the project "Commercial practices for supply chain integration: a state-of-the-art review", funded by DETR within the LINK IDAC programme, 2000-2001 [Project IDAC 702, grant value £35,000, project value £80,000].

Principal investigator in the project "In search of 'Project Chemistry'. An initial review of project issues and their impact on the performance of construction projects", CRISP Consultancy Commission, 2000 [grant value £15,000].

Principal investigator in the project "East Con 2000" The Modernisation of the Construction Industry in Russia and Poland. Funded by the European Commission, DGXII, INCO COPERNICUS Programme 1999-2001 [grant value € 58,800, project value €118,000].

Co- investigator on IMI and DETR research grant on "Construction Supply Network Project" 1996-2001 [grant value £240,000].